



## JANUARY SPECIALS



<u>Abdallah Candies</u>	½ Freight with \$225 order of prepackaged items.
<u>Blossom Bucket</u>	FALL & HALLOWEEN= 50% Freight discount (\$500) ~~ Free Freight (\$1,000) ~~ HOLIDAY & CHRISTMAS= 50% Freight Discount (\$1,500) ~~ Free Freight (\$2,500)
<u>Brownlow</u>	10% Discount (\$500) ship by 3/31
<u>Chala</u>	½ freight or 3 free bags #844 (\$1,500) ~~ Free Freight or 5 free bags #844 (\$3,000) ~~ Free Freight or 4 Free bags customer's choice (\$8,000+)
<u>Crossroads</u>	Any Crossroads Prepack = 5% Discount~~10% off 6 New Fragrances Pre-Packs = 2 of each new Fragrance 26oz Jars, & 16oz Jars & 10 each per new Fragrance on Scented Cubes.
<u>Dionis</u>	10% Discount (\$350+)
<u>DEI</u>	Early Buy Seasonal= Christmas 12/1/19 dating (\$1,500) EX121 ~~ Fall/Halloween 11/1/19 dating (\$500+) FH111 ~~ Immediate Ship 10% off (\$1,000+) IS10
<u>D'ears</u>	Free Freight (\$500+) ~~ 10% discount (\$750+)
<u>Duke Cannon</u>	Ask your sales Consultant about The Duke Cannon Bundle's
<u>For Art Sake</u>	Free Freight on opening order (\$300+) ~~ For Arts Sake 84 pocket spinner Free Freight (\$900+)
<u>IHF Rugs</u>	Free Freight & No Drop Ship Fee (\$50)
<u>Indigo Falls</u>	Stainless Drinkware= Free Freight master case of 24
<u>Kay Dee Designs</u>	Net 90 (\$350) ~~ Net 90 & 5% (\$750) must ship by 2/28/19 (ROAD SPECIAL) <i>Does not include Souvenir, Calendar, Destination or Holiday</i>
<u>Majesty Bells</u>	Net 60 (\$750+)
<u>Mary Meyer</u>	Free Freight (\$650) ½ freight to Alaska & Hawaii
<u>Pavilion</u>	5% Discount (\$500) 5OFF500 ~~ 7% Discount (\$750) 7OFF750 ~~ Free Freight (\$1,200) FREE SHIP~~ 3% Discount on Complete Assortment or Best Sellers Assortments. ~~ HOLIDAY DATING= 12/10/19 (\$750)
<u>Special T</u>	5% Discount (\$750+) ~~ 10% Discount & N60 (\$1,500+) ~~10% Discount & N90 (\$3,500+) (or May 1 <sup>st</sup> which ever come first)
<u>Spoontiques</u>	Net 60 (\$250+) ~~ Net 90 & 12.5% Freight (\$500+) ~~ 7/10/19 dating & 10% Freight cap (\$1,200+) ~~ 7/10/19 dating & 5% Freight cap (\$2,500+)
<u>Springbok</u>	Free Freight or 10% Discount Net 60 (\$300+) ~~ Free Freight or 10% Discount 6/1/19 dating (\$500+) ~~ Free Freight, 10% Discount & 6/1/19 dating (1,000+) Puzzle order only
<u>VLD</u>	Pre-book & Immediate ship = 30% off all orders in January ~ Net 60(\$250) ~~ Net 90 (\$500) ~~ Net 90 & Free Freight. (\$1,000)
<u>Young's</u>	Everyday/Garden/Seasonal (combined) = Net 60 (\$500) ~~ Net 90 & 10% (\$1,000) ~~ Net 90, 10% & Free Freight (\$2,500) (Seasonal 12/1/19 dating or Net.)

Show Specials on next page...



# JANUARY SHOW SPECIALS



<b><u>Abdallah Candies</u></b>	½ Freight with \$225 order of prepackaged items.
<b><u>Blossom Bucket</u></b>	FALL & HALLOWEEN= 50% Freight discount (\$500) ~ Free Freight (\$1,000) ~ HOLIDAY & CHRISTMAS= 50% Freight Discount (\$1,500) ~ Free Freight (\$2,500)
<b><u>Brownlow</u></b> (SS2ND)	10% Discount (\$500) Ship by 3/31 (SS1050) Plus \$50 Brownlow Bucks for second order ship by 5/31
<b><u>Chala</u></b> (\$3,000)	1 Free 844BF8 or 844DT2 (\$500) ~ 1 Free 844F8 & 844BF0 (\$1,000) ~ ½ Freight (\$1,500) ~ Free Freight
<b><u>Corkcicle</u></b>	5% Discount (\$1,500+) ~ 10% Discount (\$2,500+)
<b><u>Crossroads</u></b>	10% off 6 New Fragrances Pre-Packs = 2 of each new Fragrance 26oz Jars, & 16oz Jars & 10 each per new Fragrance on Scented Cubes. ~ 5% off Snowman Prepack 24 12oz Jar candles (4 Fragrances)
<b><u>D'ears</u></b>	Free Freight & 5% off on all Show orders
<b><u>DEI (Dennis East)</u></b>	Early Buy Christmas 2019 = 12/1/19 dating (\$1,500) EX121 ~ Fall/ Halloween 11/1/19 dating (\$500) FH111 ~ Immediate ship= 10% off (\$1,000) First ship date 3/31/19 IS10
<b><u>Dionis</u></b>	10% Discount & Free Freight (\$350+)
<b><u>Duke Cannon</u></b>	Ask your sales Consultant about The Duke Cannon Bundle's
<b><u>For Arts Sake</u></b>	Free Freight on opening order (\$300+) ~ For Arts Sake 84 pocket spinner Free Freight (\$900+)
<b><u>From the Heart</u></b>	20% off all Show orders
<b><u>High Cotton</u></b>	\$25 off (\$300+) ~ \$40 off (\$500+) or Free Display when filled
<b><u>Indigo Falls</u></b>	Free Freight - Stainless Tumblers (Qty 24)
<b><u>Kay Dee Designs</u></b>	Net 90 (\$350+) ~ Free Freight & Net 90 (\$500+) must ship by 2/28/19 (SHOW SPECIAL)
<b><u>Majesty Bells</u></b>	Net 60 (\$750+)
<b><u>Mary Meyer</u></b>	Free Freight (\$650+)
<b><u>Master Toy's</u></b>	5% Discount (\$500+)
<b><u>Pavilion</u></b>	5% Discount (\$500) 5OFF500 ~ 7% Discount (\$750) 7OFF750 ~ Free Freight (\$1,200) FREE SHIP ~ 3% Discount on Complete Assortment or Best Sellers Assortments. ~ HOLIDAY DATING= 12/10/19 (\$750)
<b><u>Special T</u></b>	5% Discount (\$750+) ~ 10% Discount & Net 60 (\$1,500+) ~ Net 90 & 15% Freight Cap (\$3,500+)
<b><u>SPI</u></b>	5% Discount (\$1,000) ~ 10% Discount (\$2,000) ~ 15% Discount (\$3,000)
<b><u>Spoontiques</u></b>	Net 60 (\$250+) ~ Net 90 & 12.5% Freight (\$500+) ~ 7/10/19 dating & 10% Freight cap (\$1,200+) ~ 7/10/19 dating & 5% Freight cap (\$2,500+)
<b><u>Springbok</u></b>	Free Freight or 10% Discount Net 60 (\$300+) ~ Free Freight or 10% Discount 6/1/19 dating (\$500+) ~ Free Freight, 10% Discount & 6/1/19 dating (1,000+) Puzzle orders only
<b><u>VLD</u></b>	Prebook & Immediate ship = 30% off all orders in January ~ Net 60 (\$250) ~ Net 90 (\$500) ~ Net 90 & Free Freight. (\$1,000)
<b><u>Young's</u></b>	Everyday/Garden/Seasonal (combined) = Net 60 (\$500) ~ Net 90 & 10% (\$1,000) ~ Net 90, 10% & Free Freight (\$2,500) (Seasonal 12/1/19 dating or Net.) ~ Ask your Sales Consultant about the Made in the USA specials.